



FSA

Financial Study association Amsterdam



London Banking Tour 2023

September 12-23

Application deadline:
May 20th, 2023

Apply through:
www.fsa.nl



Morgan Stanley



NOMURA

MOELIS & COMPANY

**Goldman
Sachs**

BANK OF AMERICA



Capital
Markets

CITI

BARCLAYS

J.P.Morgan

LAZARD



Introduction

From the 12th of September until the 23rd of September 2023, 26 Dutch academics get the chance to experience the promising and exciting world of investment banking. This year, the FSA organises the London Banking Tour for the 30th time.

During this Tour, you get to see what life is like as an investment banker in London by visiting 13 of the most prestigious investment banks of the world. You will attend intriguing presentations, solve challenging cases, drink, and dine with employees of these banks and enjoy the city of London.

The city of London is one of the world's leading financial centres. Hundreds of financial institutions from all over the world have settled in the city. London is the place to be for everyone interested in banking and investment banking in particular.

Working for an investment bank in this city is a unique opportunity that hardly compares to any other. It means total dedication to your job and it absorbs a lot of time and effort. The advantages are obvious and the honour of working for an investment bank is significant. It is an experience that will pay off for the rest of your professional career.

In previous years, most students who participated in the London Banking Tour have received offers to start an internship or even a fulltime position at least at one of the participating banks. Do not hesitate and apply for the investment banking event of the year!



FSA

Financial Study association Amsterdam

FSA - Financial Study association Amsterdam
T: +31 (0)20 525 6513
E: lbt@fsa.nl
W: www.fsa.nl

University of Amsterdam
Roetersstraat 11
Room E1.33/1.34
1018 WB Amsterdam

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Program



Tuesday, Kick off

12

The tour will kick off in Utrecht. The day will start with the first investment banking experience at Rabobank. After this, the day will continue at one of the fastest growing investment banks: Houlihan Lokey.

Morning

Rabobank



13

Wednesday, London by train

We will depart from Amsterdam by train to arrive in London only a few hours later. After dropping off our luggage at the hotel, we will head to Barclays to learn all about their activities.

BARCLAYS



14

Thursday, A full day

The second day in London will start at the Royal bank of Canada, where we will stay until after lunch. This will be followed up by a visit at Rothschild & Co.



Capital Markets



15

Friday, Almost weekend

After a full day of bank visits on Thursday, this day will start with some free time in the morning. Rested from the extra hours of sleep, we will spend the afternoon with a visit to J.P. Morgan.

J.P.Morgan



16-17

Saturday & Sunday, Weekend in London

The weekend will consist of mostly free time and an alumni drink. The free time can be used to wander around the city of London, visit museums and/or do some sightseeing. The alumni drink will take place Saturday evening and is an opportunity to meet London Banking Tour participants of previous years who are now working in London.

Program



Monday, A brand new week

Completely refueled over the weekend, Monday will start with a morning visit at Citi. Which will be followed up by an afternoon visit at Morgan Stanley for the beginning of a new week.

Morning Afternoon



Morgan Stanley



Tuesday, Making miles

This day, we will only visit Nomura in the afternoon. Which consequently allows you to recover in the morning from a busy Monday.



Wednesday, Halfway there

On this day, we will visit Moelis in the morning and visit Goldman Sachs in the afternoon. Making it the last day with two bank visits of the tour.

MOELIS & COMPANY



Thursday, Two more to go

Most banks have had a visit and only two more banks will follow, but definitely not the least. Today Bank of America will host the afternoon program.

BANK OF AMERICA



Friday, Last but not least

All things come to end and the London Banking Tour is no exception. But before this happens, we will visit one more investment bank: Lazard.

LAZARD



Saturday, Back to Amsterdam

Now that we have visited all the banks, it is time to go back to Amsterdam and say each other goodbye after an amazing experience.





Application

We would like to emphasize that applications are open for students of any discipline, from any university and in any phase of their studies (bachelor or master). Please note that you must be fluent in Dutch. Of course, a keen interest in banking and finance is required!

The application deadline is the 20th of May 2023. To apply we would like to receive your resume, grade lists (high school and university) and motivation letter. Since the participating banks will receive your documents, applications have to be written in English. Apply through our website:

<https://fsa.nl/events/london-banking-tour-2022-2023/>

All resumes, grades and motivation letters will be sent to the participating investment banks. They will make a selection of students, whom we will interview. You will be informed about this selection on the 5th of June. The interviews will take place from the 8th of June until the 24th of June 2023.

Eventually, based on the selection made by the investment banks and your motivation in the interview, a group of 24 students will be selected for the London Banking Tour.

The final selection will be announced on the 30th of June 2023. Every participant in the London Banking Tour is required to pay a participant's fee of €300. This includes overnight stays, breakfast, and transport. Other expenses are not included. For further questions about the London Banking Tour 2023, please contact Wesley Blom or Sander Verkoelen via lbt@fsa.nl.

What

*Application deadline
Interview selection announcement
Interviews
Final selection announcement
London Banking Tour 2023*

When

*May 20th, 2023
June 5th, 2023
June 8th - 24th, 2023
June 30th, 2023
September 12th - 23th, 2023*



Past Experience

Gabriele Schulting (Participant LBT 2019)

Study: MSc Financial Management

Vrije Universiteit Amsterdam

Received an internship offer after the London Banking Tour

After completing my bachelor degree Economics & Business at the UvA, I followed an internship at ABN AMRO bank in Amsterdam. After having enjoyed working there, I came across the Ladies Banking Event of the FSA, which featured female executives of prominent investment banks that join the London Banking Tour. As the sector and the international aspect attracted me, I made up my mind. Driven by excitement, I applied for the LBT and I have never regretted it since. Little would I have known what an amazing time was awaiting me.

Over the course of 12 days, we visited 13 investment banks in both London and Amsterdam. After kicking-off the first two days in Amsterdam, a 10-day program in London was still ahead of us. The schedule varied; some days you had the whole morning off and other days you were visiting two banks in the morning and afternoon, both ending with a lunch or drinks. In addition, you will have the weekend to explore the City of London and be able to do everything you want.

Although every investment bank is different, one thing that you will encounter everywhere is the 'group case'. These cases are based on past deals and can really come to life sometimes. It is funny to see how people can lose themselves in their roles and the group dynamic that flows from it. Aside from the cases and presentations, most banks organize extras such as, quizzes, tours on their trading floors or visits to the bank's archive. Moreover, it is good to know, that they also pay attention to jobs within Trading, Corporate Banking, Private Banking and Private Equity segments of banks.

The lunches and drinks are the perfect opportunity to get to know the banks and its people. After the drinks, most banks invited us to join them in the city to party in a bar or club. As you can imagine, it was not unusual to find yourself in the club during the early morning, knowing that the program will continue in a just few hours.

To summarize, the London Banking Tour is truly a unique experience, whereby you get a rare 'sneak peek' of the cultures of the different banks and how it feels to actually work there. My advice is to not hesitate to ask questions and listen to their experiences, as the people and culture are most important in deciding where to work or not. The chances of getting an internship or analyst starting position after joining the tour become significantly higher, as interested banks will contact you shortly after the tour to invite you for the application procedure. However, getting to know the investment banks is not the only advantage, because meeting the 24 people that will join you on the journey is an extra bonus.

Is investment banking something for you? – Well, only one way to find out!



Past Experience

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Meet Marijn Borg

The LBT allows you unique access to the highest ranked investment banks in the world.

If you come to the event well-prepared, chances are you'll be invited to multiple interviews.

Received offers from Goldman Sachs, Bank of America, Morgan Stanley



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Meet

Anne-Carlijn Rutgers

During the LBT, you have the opportunity to get to know the largest banks, to discover the differences between them, and to learn valuable insights of investment banking.

Participating in the LBT will greatly enhance your chances of starting a career in investment banking.

Received offer from Nomura

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Meet Lisanne Bunge

In my opinion the LBT is a unique opportunity.

Not only do you learn what it is like to work in IB, it is also the best way to really get to know different banks and experience their differences.

Received offers from Barclays, Lazard, Moelis, Nomura

”



About FSA

The Financial Study association Amsterdam (FSA) is the largest financial study association in the Netherlands with over 5800 members from different universities and more than 100 prestigious partners. The FSA wants you to meet your future employer! We support students in making the step from university to the labour market. The FSA informs students about job opportunities via various online channels, but primarily and more importantly we facilitate face-to-face contact between students and employers.

The FSA organizes a total of 21 career events for students throughout the academic year in the field of finance, business, accountancy, consultancy, marketing and economics. Participating in FSA activities is an opportunity for students to meet possible future employers and gives companies the possibility to meet motivated and talented students in the final stages of their studies.

Our portfolio of partner companies is unmatched in the Netherlands. We host events for the world's largest investment banks, consultancy firms, asset managers and multinationals with ABN AMRO, Boston Consulting Group, De Nederlandsche Bank, Van Lanschot Kempen, and PwC as our main partners. Besides the London Banking Tour, the FSA organizes plenty of other interesting activities. The following enumeration gives a brief summary of these activities:



Through their FSA membership, students are able to participate in our projects and stay informed about the career opportunities that our partners have to offer. Additionally, members can further their engagement and gain more experience by joining a committee or pursuing a board function. The FSA helps you to make the next step in your career!

Rabobank

Get to know the leading Dutch investment bank

Explore the dynamic and international Rabobank M&A team and learn about our strategy and exciting deals with some of the most recognisable Dutch and global brands

Want to know more?

Reach out to the recruitment team:

internrecruitmentma@rabobank.com





Houlihan Lokey

One of the Fastest

Growing Investment

Banks in Europe

4x

Quadrupled in
Size Since 2015

435

EMEA
CF Bankers

396

CF Deals 2022

BUILD YOUR FUTURE HERE

Houlihan Lokey is a leading global Investment Bank with >50 years of experience in Mergers & Acquisitions, Capital Markets, Valuation and Financial Restructuring. The firm serves corporations, Private Equity, families and institutions worldwide from 35 offices in the United States, Europe, and the Asia-Pacific region.

Over the last 3 years, Houlihan Lokey has advised on more M&A transactions than any other Investment Bank (>1,200 deals between 2020-22). Furthermore, its Restructuring practice has also been #1 for the past 20 years (having advised on 12 of the 15 largest bankruptcies, including Lehman Brothers and General Motors).

At Houlihan Lokey you'll find motivated colleagues, global resources, dynamic challenges, and exceptional rewards to support your continued success. Our employees are our most valuable asset, and we're always looking for dedicated and driven young professionals to grow and succeed with us.

As a Houlihan Lokey intern, you will be joining an entrepreneurial, resourceful culture where you will have an opportunity to make your mark and forge the career you really want.

Apply now at: hl.com/careers/early-careers/





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J.P.Morgan



Find The Career That Fits You.

Tionne | Global Asset Management Susan | Strategy Associate Ami | Equity Research

Through the 2023 London Banking Tour, students from all majors and backgrounds can learn how to get their career off to a great start.

We're looking for students from all majors and backgrounds to join our diverse, global team.

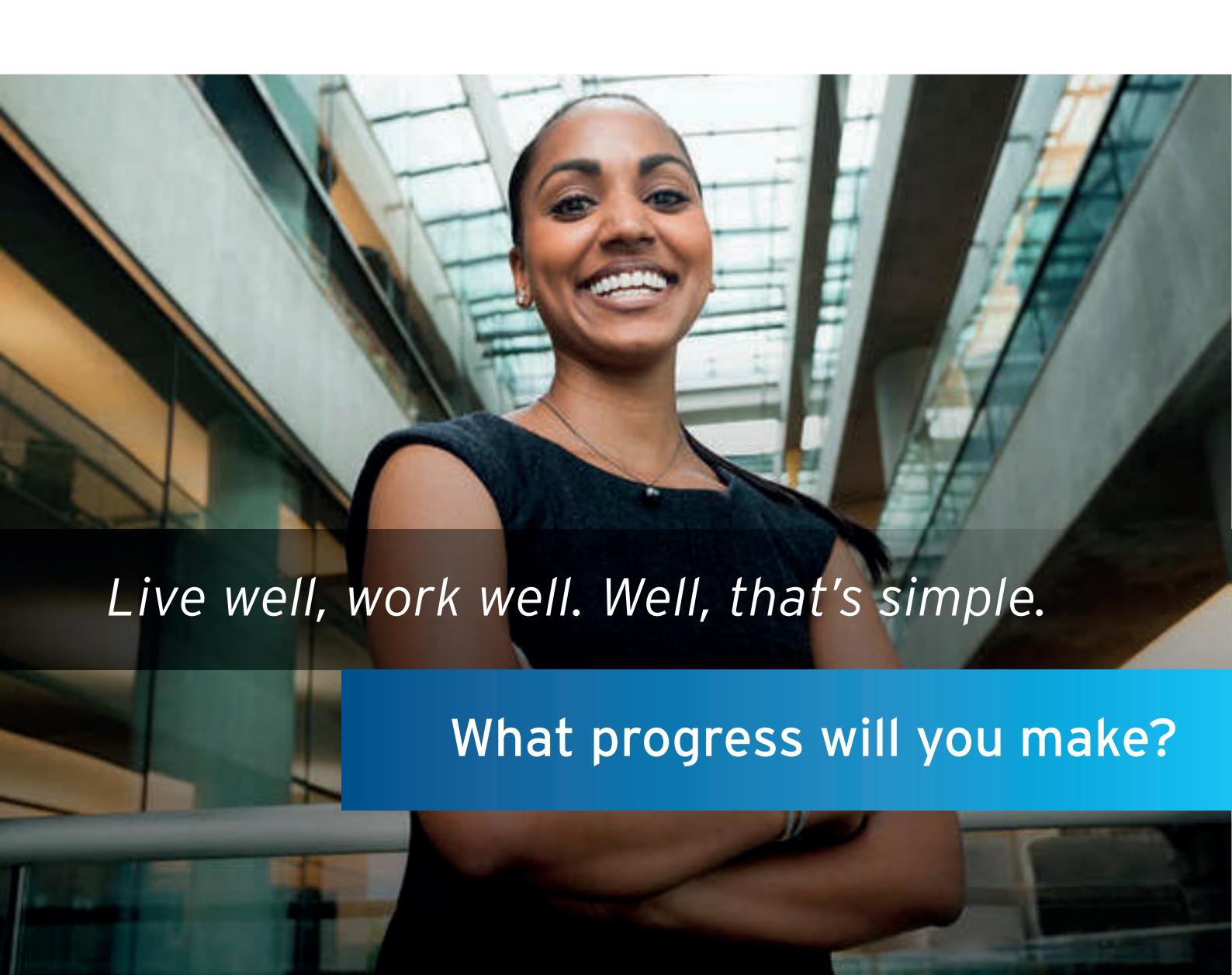
As a top employer in financial services, J.P. Morgan does much more than manage money. We create unexpected solutions to help individuals, companies, institutions and governments tackle financial and business challenges. That's why we need diverse minds like yours.

Here, you'll have more chances to continuously innovate, learn and make a positive impact for our clients, customers and communities. We offer internships in over 20 different business areas with more than 10 Early Insight Programs to introduce you to the industry and our company.

To see how you can join our collaborative team, visit jpmorgan.com/careers to learn more about our programs and upcoming on-campus and virtual events.

We look forward to meeting you.



A professional woman with dark hair and a warm smile is the central figure. She is wearing a black sleeveless top and has her arms crossed. The background is a modern office atrium with a glass ceiling and steel beams.

Live well, work well. Well, that's simple.

What progress will you make?

At Citi, we've evolved with the financial industry for over 200 years. By harnessing the power of our people, we'll continue to move forward and shape what's next.

Citi offers full-time, placement and internship opportunities across a number of its business areas including Banking Capital Markets & Advisory (Investment Banking, Corporate Banking & Capital Markets), Consumer Banking, Markets and Securities Services, Treasury and Trade Solutions (TTS), Private Bank, Operations and Technology.

Citi also offers a week spring insight programme enabling first year undergraduates (or 2nd year of a four year course) the opportunity experience first-hand the Citi culture and environment.

Take advantage of our opportunities and help decide what's next for the global financial services industry, working with the brightest minds to drive responsible, positive change within Citi and beyond.

oncampus.citi.com



WE ARE IN SEARCH OF GREAT MINDS THAT THINK NOTHING ALIKE.

We believe our greatest asset is our people. We value our commitment to diverse perspectives and a culture of inclusion across the firm.

A career at Morgan Stanley means belonging to an ideas-driven culture that embraces new perspectives to solve complex problems.

Discover who we are.
morganstanley.com/campus

WE ARE
Morgan Stanley

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Katie
Research



Make an impression

Build your investment banking career at Nomura

Uncover the spirit of a business with deep experience in building financial markets since 1925.

With a global network spanning over 30 countries, we're able to connect our retail, asset management and wholesale clients to opportunities – wherever they are.

We are now looking for the next generation of entrepreneurs and leaders to join our highly nimble and diverse workforce. If you want to make an impression and build a long term career in investment banking, come and discover more about Nomura. This could be a perfect fit for you.

Our Programmes across Investment Banking, Global Markets, Technology and Risk

- Full Time Graduate
- Summer Internships
- Off-Cycle Internships

Amsterdam, Frankfurt, Madrid, Milan and Paris.
Fluency in the European language of the regional office is a prerequisite

No Graduate Programmes are advertised on our website. An internship during your final year or penultimate year is required to be considered for any of our Graduate Programmes. Therefore our Summer interns, Off Cycle interns and Industrial Placement conversions fill our Graduate programmes.

We welcome applications from both final year and penultimate year students on to our Summer Internship Programmes across Global Markets, Investment Banking, Technology and Risk. High performing interns will be considered for an immediate conversion to our 2024 or 2025 full time Graduate Programmes.

To find out more and apply, visit
www.nomura.com/careers

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Shape your world with us



How would you shape your world? Whether you're seeking experience for the future or ready to kick start your career now, we have an opportunity for you.

All of our internships, placements and programs offer training, development and support. We'll help you learn, grow and belong while you begin a career with global impact.

Here at Bank of America, you'll be supported to succeed through mentorship programs and development opportunities. We foster a diverse, inclusive culture, where you'll build networks and find friendships.

You'll be given real responsibilities, develop skills for the future, and discover which areas of our business most appeal to you.

Applications for all 2022 programs (excluding the Spring Program) open on Tuesday, 30 August. Recruiting takes place on a rolling basis once our applications are open and assessments often begin before the deadline, so it's best to apply as soon as you can.

Find the right opportunity for you

Summer Programs

- Work with organizations around the world, raising capital and creating growth in their communities on one of our Global Banking & Markets programs
- Ensure the strategic, successful running of our day-to-day activities as part of our Business Support Functions teams including Compliance, Corporate Audit, Corporate Treasury and Market Risk
- Develop innovations that help organizations access finance more safely, rapidly and globally than ever in our Technology & Operations teams
- To join, you'll need to be in the penultimate year of your degree

Industrial Placement Programs

- Gain exposure to our wider tech division through our Global Technology Industrial Place Program, where you'll contribute to new innovations within one of our technology teams for six or twelve months
- To join, you'll need to be in the penultimate year of your degree

Spring Programs

- Take part in our Spring Insight Program and get to know all areas of our business whilst developing your skills
- To join, you'll need to be in your first year of a three-year degree, or second year of a four-year degree



Always Evolving
Always Lazard



PHOTOGRAPH BY RICHARD BOLL FOR LAZARD

175

Years Serving Clients

43

Cities

96

Nationalities

50

Languages

The people who work at Lazard enjoy a genuinely different experience. Our entrepreneurial, nonhierarchical environment is such that individuality and original thinking are highly prized. We will challenge you to be your best, because we view you as a future leader of the firm. The opportunities at Lazard are endless.

If you are interested in learning more about Lazard and the ever-changing world of financial advisory, please follow Lazard at @Lazard, and visit

www.lazard.com/careers

“The most exciting thing about Lazard is the fact that the individual matters. This is a firm where, if you come up with a great idea, you can apply it. You can make a difference.”

Kenneth M. Jacobs
Chairman and CEO



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